

# APDC Management Team

## **Richard J. Hendrick, General Manager Port of Albany**

Rich was selected by the Board of Commissioners to serve as the General Manager of the Port of Albany-Rensselaer beginning in June 2008. During this time the Port has experienced historical increases in ships, tonnage and longshore labor hours worked at the Port. Rich has also overseen the largest capital investment and infrastructure upgrades since the Port was established in 1932, nearing \$100 million. Rich serves on the Board of Commissioners of Pilots of the State of New York and is on the Board of Directors of the American Association of Port Authorities (AAPA) United States – North Atlantic Ports and serves as Secretary/Treasurer of the North Atlantic Ports Association. Rich is also on the Board of the Historic Cherry Hill in South Albany and serves on the Board of Directors of the W.F. Bruen Hose Company [Clinton Heights Fire Department] in East Greenbush, NY. Prior to serving as GM, he was the Director of Security and Threat Assessment for the Port of Albany. Rich retired from City of Albany Police Department as a Detective after serving for 17 years.

## **Erik Smith, Director of Internal Controls & Enterprise Analysis**

Erik serves as the APDC Internal Control Officer and is responsible for coordinating and directing the APDC-wide internal control effort. In this capacity, Erik provides administrative leadership and has the authority to act on behalf of General Manager when necessary to ensure successful implementation and ongoing review and enhancement of the APDC internal control system. Additionally, Erik is responsible for the analysis and redesign of core APDC business processes and the identification of technologies to support these new business processes.

Prior to joining APDC, Erik served as Vice President and Chief Financial Officer of Capitalize Albany Corporation (formerly Albany Local Development Corporation). In this capacity, he provided overall financial and operational leadership. Previously, Erik held senior-level finance positions in both private and public higher education.

Erik holds a degree in Economics from the University at Albany and a Master of Business Administration degree from the College of Saint Rose.

## **Patrick K. Jordan, General Counsel**

Summary of duties: Responsible for providing legal counsel to the General Manager, APDC Board and APDC staff in the execution of APDC missions and duties. Coordinates the drafting of APDC policies and procedures to ensure legal compliance. Drafts and/or reviews all legal agreements (e.g. contracts, leases) with APDC service/product vendors and tenants. Represents the APDC in litigation and any other legal proceeding. Coordinates Board agendas to ensure compliance with public authority statutory requirements. Designated as the APDC Ethics Officer and Freedom of Information Officer. Reports directly to both the General Manager and to the Board.

Professional Background Summary: Before joining the Port Patrick was the Deputy Corporation Counsel for the City of Albany, where he was primarily responsible for matters relating to real property including defending the city's tax assessments of commercial properties in Supreme Court. While with the City, Patrick was also the counsel to the city's Common Council and the Citizens' Police Review Board. In an earlier position, he worked for the law firm of Read & Laniado, LLP handling legal matters related to the environmental regulation of power plants.

Patrick is a 2002 graduate of Albany Law School, where he was an associate editor of the Albany Law Journal of Science and Technology. He is a member of the law school's Board of Trustees and the National Alumni Association, serving as NAA President for 2016-17. Patrick earned his BA from Siena College in 1998.

### **Anthony J. Vasil, Director of Business Development and Marketing**

Summary of duties: Responsible for marketing the Port of Albany and providing oversight/leadership on the business practices of the APDC including administration/oversight of the APDC's property disposition and leasing activities.

Professional Background Summary: Prior to joining the APDC, Tony operated his own company, A. J. Vasil Associates, Inc., for 25 years marketing U.S. and foreign seaports, including serving 24 years as the Port of Albany's sales, marketing, port promotion and trade development arm; partner in a New York City-based ocean carrier steamship agency and served in various sales and management positions with the Santa Fe and Illinois Central Gulf Railroads.

### **John C. Kosa, Director of Operations and Facilities**

Provides oversight of the APDC maintenance team on maintenance and investment in APDC buildings/equipment and real property. Ensures that appropriate strategic investments are planned and made to maintain necessary standards for APDC operations, tenants and customers. Assists in the planning, development and management of Port projects for infrastructure investments.

Professional Background Summary: Prior to joining the Port of Albany, John worked for the City of Albany Department of Water & Water Supply for over 23 years.

During this time, John served as Assistant Commissioner for the Department for 5 years, Operations Manager for 12 years and held other management and blue collar union positions during his tenure. John is also a NYS licensed Home Inspector.

### **Megan Daly, Director of Economic Development and Procurement**

Summary of duties. Responsible for providing oversight/leadership on the economic development practices of the APDC including strategic development and opportunities, grant development and project assistance. Responsible for APDC's procurement guidelines and practices. In accordance with policy, serves as a member of the APDC's procurement approval authority in reviewing/approving procurements of goods and services. Reports directly to both the General Manager and APDC Board.

Professional Background Summary: Prior to joining the Port of Albany, Megan served as lead staff for Governor Andrew Cuomo's Statewide Regional Economic Development Council Program. This included coordinating 10 Regional Councils, tracking more than 1,400 awarded CFA projects; \$1.5 Billion in funding and leveraging more than \$5 Billion in matching funds. From 2007-2012, Megan was the Deputy Commissioner for the City of Albany Economic Development and served as a senior member of the Economic Development team for the City of Albany since 2002. Megan was a Senior Economic Developer for Albany County beginning in 1999. Megan holds a Masters in Urban and Regional

Planning from the University at Albany. She studied for a year at the University of Maryland's Master's program where she participated in an industrial study at the Port of Baltimore.

### **David B. Williams, Security and Threat Assessment Director**

Summary of duties: Leads all APDC security efforts including the development/implementation of the APDC Facility Security Plan.

Professional Background Summary: David has more than 25 years of experience in law enforcement and eight years in security operations. Additionally, he served two years in the U.S. Marine Corps.

### **Annie Fitzgerald, Staff Accountant and HR Coordinator**

Summary of duties: Coordinates the processing of APDC invoices/voucher, administrates payroll, provides various financial reports, and assists APDC employees with various personnel filings/requirements.

Professional Background Summary: Over 30 years of municipal/public authority administrative experience with City of Albany (1976-86) and the Albany Port District Commission (1986-present).

### **Thomas McGuinness, Director of Information Technology**

Summary of duties: Leads all APDC efforts related to information technology including internal APDC server operations/networking/maintenance, website development/maintenance, create custom applications in MS Excel, Access, SharePoint and Outlook, maintain ports document and photo libraries, oversee live video broadcasts of APDC board meetings and training APDC employees on work-related applications.

Professional Background Summary: Started computer career as a programmer for Mirror Images in Troy NY. Five years as Lead Technical Support Specialist for the New York State Senate. Five years as End User Specialist and Trainer for General Electric Company (traveling extensively across the U.S and Asia). Four years with Icon Business Solutions as an Applications Trainer. Prior to Computer Career retired as a Police Officer with NYPD's Emergency Service Unit. Bachelor of Science in Computer Information Systems from the College of St. Rose.

### **James P. Williams, Maintenance Foreman**

Summary of duties: Responsible for oversight of all maintenance/repair of APDC equipment, grounds, and buildings; serves as APDC Safety Officer.

Professional Background Summary: Served the APDC as a Laborer for three years (2000-03), promoted to Mechanic and served five years (2003-08), then promoted to Maintenance Foreman (2008-present).